

Green County Dairy Planning Transition Program

(Succession Planning & Business Continuity)

Program Overview

Green County Development Corporation (GCDC) is offering targeted technical assistance grants to dairy producers to support business continuity, succession planning, and long-term production stability.

This program is funded through the Wisconsin Department of Agriculture, Trade and Consumer Protection (DATCP) Export Expansion Grant.

Funding is provided in the form of **paid professional consulting services**.

Funding Available

- Up to \$5,000 per farm
 - Limited number of participants (approximately 8–12 farms)
 - Applications will be reviewed and approved on a rolling, first-come, first-served basis
-

Eligible Activities

Support must be provided by a qualified consultant and may include:

- Succession and transition planning
 - Ownership transfer strategies
 - Financial transition modeling
 - Estate planning (business-related)
 - Operational transition planning (labor, management)
 - Strategic planning tied to long-term production viability
-

Ineligible Activities

- Equipment, land, or capital purchases
 - Debt refinancing
 - General operating expenses
 - Work not directly tied to business continuity or transition planning
-

Program Timeline

- Applications Open: April 10, 2026
 - Applications will remain open until funds are fully committed
-

How It Works

1. Producer submits a short application
 2. GCDC reviews and approves the project scope and consultant
 3. Consultant works directly with the producer
 4. GCDC pays the consultant upon completion of services
-

Program Goals

- Support successful farm transitions and continuity
 - Strengthen long-term dairy production in Green County
 - Reduce risk of business disruption
 - Support broader supply chain stability and export readiness
-

Contact

For questions, contact GCDC at:

gcdc@greencountydevelopment.com

608-328-9452